



Construction 3.0™ Project Management Programs

Fresh strategies to improve profitability

Ted Garrison, CSP, is a nationally-acclaimed construction industry visionary known for his high-energy, highly informative presentations that give audiences maximum take-away value. His Construction 3.0™ Strategies offer a new future for the industry.

A civil engineer with 25 years management experience constructing 10M SF of commercial buildings, he has been a consultant, author and speaker on construction management topics since 1998.

He is **author of *Strategic Planning for Contractors*** & co-author of five books on marketing, customer service and leadership.

As **host of the internet radio program, *New Construction Strategies*** (www.NCS30.com) he conducts weekly interviews with leading industry, business & government experts.

He averages over **50 presentations a year** to national and international construction audiences and private companies.

*Program is available in
90 minute, 4 hour or
8 hour formats.*

Boost Profitability and Eliminate Headaches on Small Projects

You need to attend this program if you are

- experiencing your profit margins being squeezed.
- frustrated because your productivity isn't what it should be.
- struggling to finish projects on schedule.

If you are a typical contractor, Construction 3.0™ PM can deliver immediate results to improve your performance and profitability. Too many contractors involved on small projects or even larger projects, where their portion of the work is relatively small, think that PM is too complex and a waste of time. It's true that many PM applications are not needed on smaller projects, but ignoring several key aspects can spell disaster for your company. Studies indicate that less than 50 percent of tasks assigned each week are finished on time, which directly impacts contractor profitability. Every manager who is responsible for small projects should attend this program, which focuses on critical project management techniques essential to maximizing small project performance and profitability. This program is based on Construction 3.0™ strategies and concepts used by today's most successful contractors.

Key takeaway points include the following:

- Boost project profitability and repeat business by better understanding client's needs
- Create dynamic results with a small project management process
- Assure project success by identifying and eliminating waste and costly obstacles

"Engaging speaking format and very interesting subject matter and strategies. Excellent presentation!"

— Karen Petersen, Dir. Mktg. & Bus. Dev., BBM Structural Engineering

To discuss how to customize a program for your needs, contact Ted now at 800-861-0874, Speaking@TedGarrison.com or www.TedGarrison.com